



**Trade &  
Investment**

## **HOW TO TENDER FOR GOVERNMENT BUSINESS WORKSHOP**

**Learn more about the supply chain opportunities for Commonwealth Games 2018**

Your business is invited to attend the 'How to Tender for Government Business' workshop.

This tender training workshop will assist in **identifying opportunities for you to supply to the 2018 Commonwealth Games** which will be held on the Gold Coast during April 2018. You will also **increase your skills and capacity to tender for 2018 Commonwealth Games supply contracts** and other Government business.

In the 'How to Tender for Government Business' workshop you will gain an understanding of the tendering process and learn a variety of strategies on how to successfully tender for products and services.

### **Topics to be covered include:**

- Overview of GC2018 and how to get involved
- How to use the ICN Gateway
- Building a capability statement

### **At the completion of the workshop, you will be able to:**

- Understand all the requirements for tendering for Gold Coast Commonwealth Games opportunities
- Interpret the standard terms and conditions contained in Government tender documents
- Apply the principles of Queensland Government procurement

Training delivered by QMI Solutions and ICN NSW on behalf of NSW Trade and Investment

**Date:** Tuesday 27<sup>th</sup>  
January 2015

**Time:** 8am – 1pm

**Location:** Canvas and  
Kettle Room, Tweed  
Shire Civic Centre,  
Tumbulgum Road,  
Murwillumbah

**Date:** Wednesday 28<sup>th</sup>  
January 2015

**Time:** 8am – 1pm

**Location:** SandPiper  
Room  
Opal Cove Resort  
Coffs Harbour

**Date:** Monday 2<sup>nd</sup>  
February 2015

**Time:** 8:45am -1:30pm

**Location:** Hamilton  
Room, NSW Trade &  
Investment Centre  
Level 47, MLC Centre,  
Sydney

**RSVP:** by 21 January 2015

**To:** Amanda Koerber

Amanda.Koerber@business.nsw.gov.au

**Queries:** 6583 5647