

JOURNEY INTO CONSTRUCTION DESIGNS AND STYLES

Learn the difference between a Victorian and a bungalow, a California split and a 3-level. Understand more completely how a house is constructed and why. From the ground up, the terminology will baffle, amuse and confound you. But, at the end of class you will be more confident in placing ads, filling out a data sheet and have more pride in your abilities when discussing listings with your clients, customers and peers.

This is an interactive class with discussion of and about what we see and expect to see when we do searches for our buyers and do our listings. So let's Go!

You'll receive an awesome class binder full of pictures/information to help you determine designs and styles as you are showing homes to your clients.

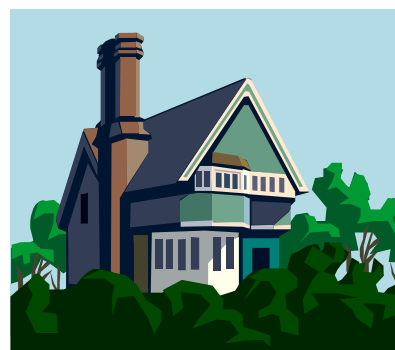
WHEN: Friday, March 20, 2015
Registration: 8:15 to 8:25 a.m.
Class: 8:30 to 4:30 p.m.

WHERE: Spokane Association of REALTORS®
1924 N. Ash Street, Spokane

INSTRUCTOR: Arne Woodard GRI, CRS, SRES

COST: SAR Member: \$75 early; \$90 regular
Non-SAR Member: \$90 early; \$105 regular

**LATEST DAY FOR EARLY REGISTRATION IS 10 DAYS
PRIOR TO CLASS DATE**



Approved for 7.5 Clock Hours for Real Estate Agents

EDUCATION REGISTRATION FORM

Journey Into Construction, Designs and Styles — March 20, 2015

Name _____

Office _____ Office Phone # _____ Email _____

Billing Address for Credit Card _____

City _____ State _____ Zip _____

____ Visa ____ MC For \$ _____ Card # _____ 3 digit security code _____

Expires _____ Signature _____

MAKE CHECK PAYABLE TO S.A.R. AND MAIL TO:
Spokane Association of REALTORS®
1924 N. Ash Street, Spokane, WA 99205

Cancellation Policy: A refund will be granted until 3:30 p.m. three days prior to class after which time there will be a 50% refund. Anyone not showing for registration the day of the class will not be given a refund.