



The Spokane-Kootenai Real Estate Research Committee

February 26, 2015 @ Coeur d'Alene Resort

KEYNOTE SPEAKER – **Jim Hammond**, City Administrator, City of Coeur d'Alene

REGISTRATION INFORMATION

\$55 Advance Purchase (until noon February 20)

\$70 Standard Purchase (after noon February 20)

All attendees will be provided with

a FREE download of the Fall 2014

Real Estate Report.

Important Parking Information:

Complimentary parking in the Resort Garage.

This is not available in surface parking lots.

Please arrive early.

Registration Fee Includes:

- ✓ Market Trends forecast by local economic, development and real estate experts
- ✓ Handout Materials and FREE download of the Fall 2014 Real Estate Report
- ✓ Five hours of continuing education credit for Appraisers in Washington and Idaho
- ✓ Three hours of continuing education credit for Real Estate Licensees in Washington and Idaho (pending)
- ✓ Hosted coffee break and luncheon

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The 2015 Real Estate Market Forum Agenda

8:00-8:05	Welcome – Michelle Fink , 2015 Chair of the Spokane-Kootenai Real Estate Research Committee Introduction by Moderator – Chris Schreiber , Associate Broker, Kiemle & Hagood Company	11:00-12:15	Investment Real Estate in Spokane/Kootenai/Bonner Area Introductions – Chris Schreiber , Moderator Access to Investment Capital, Robert Newell , Managing Member & Founder, Black Hawk Capital Managers Questions and Answers, Lending – Chris Schreiber General Commercial: Kootenai – Doug Ralls , Associate Broker, Coldwell Banker Schneidmiller Office: Spokane – Jon Jeffreys , Office Specialist, Black Commercial, Inc. Retail: Spokane – Guy Byrd , Broker/Owner, Cornerstone Property Advisors Questions and Answers (Commercial) – Chris Schreiber
8:05-8:50	Current Regional Economy Spokane County, Grant Forsyth , Chief Economist Avista Corp. North Idaho, Alivia Metts , Regional Economist Idaho Department of Labor Questions & Answers – Chris Schreiber , Moderator	12:15-12:18	Closing Comments – Michelle Fink
8:50-9:30	Special Topics Introductions – Chris Schreiber , Moderator Finding Quality Data – Paul Polzin , Ph.D., Director Emeritus, Univ of Montana Bureau of Bus. and Econ. Research How to Use The Real Estate Report – Bruce Jolicoeur , Senior Director, Valbridge Property Advisors Questions & Answers – Chris Schreiber , Moderator	12:18-12:30	Appraiser Education Credit Sign Out
9:30-9:35	Announcements – Michelle Fink , Chair	12:30-12:50	LUNCHEON, SPONSORED BY STCU Luncheon Head Table: Danny Davis , President, Cd'A Assoc. of REALTORS® Michelle Fink , Chair, Spokane-Kootenai RERC Jim Hammond , Keynote Speaker, 2015 Market Forum Jack Kestell , President, Spokane Assoc. of REALTORS® Paul Read , Treasurer, Spokane-Kootenai RERC Chris Schreiber , Moderator, 2015 Market Forum Dale Strom , Administrative Officer, Spokane-Kootenai RERC Ryan Walters , Vice-Chair, Spokane-Kootenai RERC
9:35-9:50	COFFEE BREAK, SPONSORED BY CORNERSTONE PROPERTY ADVISORS, LLC		
9:50-9:55	Announcements – Michelle Fink , Chair		
9:55-10:58	Residential Market in Spokane/Kootenai/Bonner Counties Introductions – Chris Schreiber , Moderator Single Family & Apts: Kootenai – Jennifer Smock , Managing Broker, GRI, Windermere/Cd'A Realty P.F. Single Family & Apts: Bonner – Jeff Bond , Designated Broker, Tomlinson Sotheby's International Realty Single Family & Apts: Spokane – Joe Garst , Managing Broker, Windermere City Group Waterfront – Bill Fanning , Designated Broker Century 21 Beutler-Waterfront Questions & Answers – Chris Schreiber , Moderator	12:50-1:00 1:00-1:30 1:30-1:40	Announcements/Presentations – Michelle Fink, Dale Strom KEYNOTE SPEAKER – Jim Hammond. , City Administrator, City of Coeur d'Alene Topic: Observations on Future Economic Development in North Idaho, Including the Role of Local Governments in Stimulating Growth Questions and Answers/Closing – Michelle Fink
10:58-11:00	STRETCH BREAK		

- ☐ I will attend (\$55 before February 20th or \$70 after noon February 20th). There will be no refunds after noon Monday, February 24th. A complimentary download of the Fall 2014 Real Estate Report is included for attendees.
- ☐ I will not attend, but send me an electronic copy of the Fall 2014 Real Estate Research Report (\$50).

Name: _____ Company: _____
Address: _____
Email: _____

Checks: Spokane-Kootenai Real Estate Research Committee (SKRERC) c/o Debbie Crowder, Spokane Association of REALTORS® • 1924 North Ash; Spokane, WA 99205
If you desire to pay via credit card, do so online at www.skrerc.com – if questions, contact the SAR (509-326-9222) or CdAAR (208-667-0664)

Please Register Early