



CROSS INSURANCE

What Clients Say About Us

We Want to "WOW" You!
Your Feedback Helps Us Improve Our Service!

"... wish everyone in this world were as efficient as you."

Personal Lines: In recognition of **Heather Anderson** for her efficient work: "Heather – good work – thanks – wish everyone in this world were as efficient as you." ~*Robert H.*

"for their exceptional customer service here at the Cross Agency."

Personal Lines: Jean Paul, Monica and Francis would like to recognize Cross employees **Doreen Montminy, Jessica Dowd, and Anne Lynch** "for their exceptional customer service here at the Cross Agency." ~*Jean Paul B. Monica M. and Francis C.*

"Brian Parsons has been very professional, experienced and knowledgeable about risk management..."

Corflex

To other Business Owners and Executives:

"I am truly very pleased working with **Brian Parsons** at Cross Insurance. He has been very professional, experienced and knowledgeable about risk management and when I have questions he and Cross Insurance are prompt with their responses. In particular, Brian helped to provide us with a program that is specific to our operations and was extremely competitively priced. He also did a thorough analysis of all our policies and provided us with an Executive Summary that listed issues that were in our prior agents program and expressed how to fix those issues. I would highly recommend Brian's services to all of our consultants and clients." ~*Stephanie Pomeroy, CORFLEX, Manchester, NH www.corflex.com*

"...that they have done their homework and made every effort to understand our business."

XMA Corporation

"XMA Corporation began working with **Mike Griffin and Deb Green** at Cross Insurance in 2011. Since that time, we have been impressed with their mindfulness to our specific business needs as a fast paced manufacturing environment and catering to our core values. It is apparent during all of our meetings, that they have done their homework and made every effort to understand our business. You can always count on them to come to the table with reasonable and creative ideas for enhancements and improvements to our plans.

Their personal touch and sincere approach sets you them high above previous providers we have worked with in the past. I highly recommend Mike, Deb and the entire Cross team without hesitation!"

Peter Richard XMA Corporation, Manchester, NH www.xmacorp.com

“I couldn't be more pleased with our decision to move forward with Cross!”

Airmar Technology Corporation

“I wanted to send a quick note to say "thank you". It's been a pleasure working with you both. **Debra Green and Mike Griffin**. I couldn't be more pleased with our decision to move forward with Cross. Your knowledge base, responsiveness and sense of urgency in ensuring we have the information we need to make the best decisions is appreciated. Have a great weekend!”
Cindy Brody AIMAR Technology Corporation, Milford, NH www.airmartechology.com

“thank you again for inviting me to the Cross Construction Summit.”

Cross Construction Summit

“Art Bruinoogel just wanted to say thank you again for inviting me to the **Cross Construction Summit**. The meeting topics were great and very informative and the activities and forum were fantastic.” ~*Craig Gilroy*, MTS Services, Londonderry, NH www.mtsservices.com

“Whenever we have had an employee having difficulties negotiating the healthcare system...”

“When we first became involved with Ferdinando Insurance, we were looking for help with controlling costs. Over the last six years, and the transition to Cross Insurance, **Brian Dow** has helped us provide for our employees better. We have been able to negotiate the complicated area of insurance benefits and provide our employees with a quality benefit package for an employer of our size.

Whenever we have had an employee having difficulties negotiating the healthcare system, one call or email to Brian is all it takes to get our insurer's attention, and like magic our employee's problem disappears.

We are not tied to any one insurer, but Linear Title & Closing is loyal to Brian Dow.”

Sincerely, *Todd E.A. Costa*, CFO, Middletown, RI www.lineartile.com

“...it became clear the moving all of our insurance policies to Cross was the only option.”

NexDine LLC

It is a pleasure to have this opportunity to provide a testimonial for **Lisa Bruinooge King** and the Cross Insurance Agency.

As a young company, we were unaware to say ignorant of insurance options and requirements. For the first few years of operation we accepted what we were offered by our former agent with little or no explanation. Two years ago we met with Lisa and her team to discuss making a change based on the positive experience we had with moving our health insurance needs.

During our first meeting with Lisa Her expertise, counsel, and continued support (as well as for her team) has made insurance issues much easier for us to understand. Moreover, we had been able to reduce our insurance costs with our incurring additional exposure under her guidance.

It is with out hesitation that I personally, and we as a company, recommend Lisa and her team at the Cross Insurance agency for all insurance needs.

Gregg Hartmann President/COO, Dracut, MA www.nexdine.com